From:	Pavel Gurvich <pavel@guardicore.com>
To:	Ehud Barak <ehbarak1@gmail.com>
CC:	
Date:	Thu, 12/26/2013 1:44:35 AM
Subject:	Re: Follow up to our phone call.

Ehud,

2. The challenge is their readiness to allow us to present in RSA. It's rather soon and they might have other plans.
3. Depends on how far up we will manage to get.
4. I don't think it is. I will get names and get back to you on that.

Thank you!
Pavel.

On Dec 25, 2013 1:40 AM, "ehud barak" <ehbarak1@gmail.com> wrote:

> Pavel Hi
> 1) Thx. I'll try to use it cleverly.
> 2)Cisco- I've got it.
> RSA- is the challenge our capacity to be ready by Feb or their readiness to allow us to present in RSA Feb Conference?
> 3) HP- got it. Will they allow you to present on March?
> 4) Beta IL- I should know them. Is this the body headed by Prof. Ben Israel? Efrati and Doron Tamir? Try to find out names.
> Best
> EB
>
> Sent from my iPhone
>
> On Dec 24, 2013, at 17:05, Pavel Gurvich <pavel@guardicore.com> wrote:
>
>> Sure, thanks!
>>
>> On Dec 24, 2013 5:04 PM, "e b" <ehbarak1@gmail.com> wrote:
>>> Pavel Hi
>>> Im in the Easter Islands.will respond in 12hrs from a normal place on my computer.
>>> here it is a public one which i can hardly operate. best. ehud
>>>
>>> On Tue, Dec 24, 2013 at 4:18 AM, Pavel Gurvich <pavel@guardicore.com> wrote:
>>>> Ehud,
>>>>
>>>> How are you?
>>>>
>>>> 1) Attached is a short fact-sheet about GuardiCore.
>>>>
>>>> The fact sheet does not disclose too much of our technology, but we will be willing to tell much more to potential clients. We only briefly mention SDN to not scare off potential Israeli customers who

don't have SDN.

2) At Cisco we are talking to Bret Hartman (Vice President and CTO of Security and Government Group) who reports to Christopher Young (Senior Vice President, Cisco Security Group).

We hope to be able to present our products together at the RSA conference on 24-28th of February at SF (Very ambitious, probably won't make it).

3) At HP - we are talking to relatively low ranking people (Andy Bryant- Strategic Alliances) at HP Networking. Once we get a little bit higher I will update you with names.

We hope to be able to present our products at Open Network Summit on March 3-5 at Santa Clara.

4) Israeli Beta - besides the organizations we have discussed, do you happen to know some-one from Tehila at MoF? (The org. responsible for securing Gov. networks)

Thanks,

Pavel.